

2525 Main Street
Soquel, CA 95073
831-464-2000
831-464-2881 Fax
www.scaor.org



The SCAOR e-Scoop

OFFICE HOURS

8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00-10:30am for a staff meeting



If you are unable to open any of the links visit our website at www.scaor.org
or call Karen Kirwan at 831-464-2000 or kkirwan@scaor.org

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December 4, 2008



You are Invited
to the Santa Cruz
Association of REALTORS®
Holiday Open House
Thursday, December 11
4:00-6:00 p.m.

2525 Main Street Soquel, CA
Pre-registration is a must!
RSVP to Karen Kirwan
at kkirwan@scaor.org
or call 831-464-2000

Bring a canned
good item for the
Second Harvest
Food Bank Barrel
and a beverage of
your choice to share
at the Open House



Click on
ornament
for details

Calling All Members!

Join a SCAOR committee and help shape
the future of your Association and your
industry. To learn more click [here](#).



NOMINATIONS FOR 2008 AWARDS!

SUBMIT AN EXTRAORDINARY INDIVIDUAL
YOU KNOW BY DECEMBER 19, 2008

Categories are REALTOR® of the Year; Community
Service; Affiliate of the Year, and Life Time Achievement.

Submit your nominations to Kathy Hartman at
kathy@scaor.org . Click [here](#) for nomination form.

Coming up at SCAOR!

- Dec. 5th [REO Listings: Getting Your Foot in the Door](#)
- Dec. 8th [Pricing Properties to Sell in a Default Market](#)
- Dec. 9th [Distressed Properties—Back by popular demand!](#)
- Dec. 10th [Effective Client Communication](#)
- Dec. 12th [License Renewal Review/Testing](#)

To register call SCAOR 831-464-2000. For a complete list of classes
click [here](#) or go to www.scaor.org and look under Member Resources



SCAOR HOLIDAY HOURS

Wednesday, December 24th Closing at Noon
Thursday, December 25th Closed
Wednesday, December 31st Closed
Thursday, January 1st Closed

SAVE THE DATE!



Installation and Awards Luncheon on
Wednesday, January 14th from
11:30am-2:00pm
at the Scotts Valley Hilton.
Honoring Lela Willet and the
Incoming Officers & Directors.
Stay tuned for more details.

Christmas Families: An Opportunity to Give

The SCAOR Affiliate Committee will be collect-
ing money and gift cards for two local families
in need. Your donation of new and like-new gift
items will also be gladly received. Your gener-
ous donations can be brought to the SCAOR
office at 2525 Main Street in Soquel until the
afternoon of December 18th. Contact Joe
Ganeff at 408-921-9388 or Norma Milete at
(831) 464-2000 for more details.

JOIN THE HUNDREDS WHO HAVE
ALREADY BEEN ENTERED INTO THE DUES
CONTEST FOR A CHANCE TO WIN THEIR
2009 MEMBERSHIP DUES BACK!
CLICK [HERE](#) TO FIND OUT HOW!

SCAOR Education Highlight: [Understanding Tenancy-in- Common Investments](#)

Instructor: Robert Meyer, CCIM
Principal/Registered Representative

Monday, December 15th 1:30-3:30pm
Cost: \$5 SCAOR Member/\$10 at the door
\$25 Non-member anytime

Earn 1 hour of CE Credit and learn about the NAR
Exemption and Tenant-in-Common Investments
that may impact your business. Learn how to po-
tentially earn advisory/referral fees; Why this is a
positive trend for your business; What you need to
know about the basics of the TIC Industry; Why all
Broker/Dealers are not the same; How to pick a
Registered Representative for your clients, and
more!

