

Single Family Residential									
December 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	0	7	1	16	425,000	425,000	112.14	425,000
Aptos	Santa Cruz	5	24	6	14	948,833	782,500	103.38	5,693,000
Capitola	Santa Cruz	2	12	6	45	677,666	657,000	99.17	4,066,000
East Santa Cruz County	Santa Cruz	5	49	16	33	474,968	401,500	98.88	7,599,500
Los Gatos Mtns	Santa Clara	2	21	9	65	817,666	765,000	94.92	7,359,000
Rio Del Mar / Seascapes	Santa Cruz	8	43	12	73	867,791	841,000	96.01	10,413,500
San Lorenzo Valley	Santa Cruz	12	61	19	46	393,552	409,000	98.31	7,477,500
Santa Cruz	Santa Cruz	19	84	31	63	819,808	733,800	97.21	25,414,060
Scotts Valley	Santa Cruz	8	43	9	28	760,684	644,500	99.66	6,846,157
Seacliff	Santa Cruz	3	10	4	62	535,500	543,500	97.02	2,142,000
Soquel	Santa Cruz	2	17	5	31	655,700	585,000	94.24	3,278,500
Watsonville	Santa Cruz	7	19	10	101	405,850	393,750	98.38	4,058,500
West Santa Cruz County	Santa Cruz	1	6	2	138	1,050,000	1,050,000	91.94	2,100,000
Summary		74	396	130	55	668,251	- -	97.69	86,872,717
Common Interest Development									
December 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	4	4	64	524,750	542,250	101.21	2,099,000
Capitola	Santa Cruz	2	10	1	0	418,000	418,000	100.72	418,000
East Santa Cruz County	Santa Cruz	3	14	6	39	406,316	377,500	97.47	2,437,900
Rio Del Mar / Seascapes	Santa Cruz	3	23	7	52	614,871	520,000	98.01	4,304,098
Santa Cruz	Santa Cruz	11	40	13	94	458,307	450,000	95.88	5,958,000
Scotts Valley	Santa Cruz	0	2	2	89	339,578	339,578	97.98	679,157
Soquel	Santa Cruz	1	4	4	20	395,750	385,500	98.88	1,583,000
Watsonville	Santa Cruz	0	6	1	76	251,600	251,600	100.0	251,600
Summary		21	103	38	63	466,598	- -	97.69	17,730,755