

Single Family Residential									
December 2009									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	0	14	2	42	227,000	227,000	96.93	454,000
Aptos	Santa Cruz	5	38	5	181	776,400	690,000	93.54	3,882,000
Capitola	Santa Cruz	2	15	5	176	812,400	727,000	95.06	4,062,000
East Santa Cruz County	Santa Cruz	11	63	18	57	388,550	282,500	97.77	6,993,900
Los Gatos Mtns	Santa Clara	9	33	3	111	550,633	645,000	83.99	1,651,900
Rio Del Mar / Seascape	Santa Cruz	7	53	12	172	1,044,291	835,000	93.63	12,531,500
San Lorenzo Valley	Santa Cruz	17	105	20	107	361,224	310,950	98.86	7,224,480
Santa Cruz	Santa Cruz	24	123	33	44	660,504	578,000	99.07	21,796,642
Scotts Valley	Santa Cruz	9	61	9	107	750,888	700,000	97.35	6,758,000
Seacliff	Santa Cruz	1	20	2	67	1,135,000	1,135,000	96.64	2,270,000
Soquel	Santa Cruz	4	31	8	96	523,300	537,450	97.25	4,186,400
Watsonville	Santa Cruz	25	54	18	59	277,500	277,500	99.65	5,168,375
West Santa Cruz County	Santa Cruz	1	12	7	232	962,235	875,000	94.56	6,735,650
Summary		115	622	142	95	589,541	-&nbsp;:&nbsp;-	96.68	83,714,847
Common Interest Development									
December 2009									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	2	5	1	143	525,500	525,500	88.32	525,500
Capitola	Santa Cruz	2	16	4	111	352,750	309,500	99.44	1,411,000
East Santa Cruz County	Santa Cruz	4	30	3	323	705,000	540,000	84.43	2,115,000
Rio Del Mar / Seascape	Santa Cruz	3	23	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	7	66	14	74	361,435	328,750	97.16	5,060,099
Scotts Valley	Santa Cruz	1	6	3	29	378,000	355,000	102.14	1,134,000
Seacliff	Santa Cruz	1	3	1	174	455,000	455,000	97.85	455,000
Soquel	Santa Cruz	3	9	4	13	384,500	375,500	98.22	1,538,000
Watsonville	Santa Cruz	11	32	5	145	202,180	185,000	99.92	1,010,900
Summary		34	190	35	104	378,557	-&nbsp;:&nbsp;-	95.46	13,249,499