

Single Family Residential										
December 2008										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	2	40	6	63	87	838,166	894,500	92.24	5,029,000
Capitola	Santa Cruz	5	28	2	57	128	617,500	617,500	95.08	1,235,000
East Santa Cruz County	Santa Cruz	21	129	19	79	96	398,694	315,000	97.04	7,575,200
Los Gatos Mtns	Santa Clara	6	10	0	0	0	0	0	.0	0
Rio Del Mar / Seascape	Santa Cruz	8	58	12	63	135	819,375	762,000	95.80	9,832,500
San Lorenzo Valley	Santa Cruz	24	137	15	100	121	377,220	344,900	93.67	5,658,300
Santa Cruz	Santa Cruz	27	183	22	72	75	634,575	617,500	95.72	13,960,650
Scotts Valley	Santa Cruz	8	66	6	63	63	914,916	940,000	97.98	5,489,500
Seacliff	Santa Cruz	1	8	1	9	9	591,000	591,000	98.66	591,000
Soquel	Santa Cruz	6	45	3	52	52	502,333	525,000	101.22	1,507,000
Watsonville	Santa Cruz	33	179	25	75	111	297,512	299,900	95.32	7,437,800
West Santa Cruz County	Santa Cruz	5	26	1	936	1279	3,250,000	3,250,000	86.67	3,250,000
Summary		146	909	112	82	110	549,695	-&nbsp;-	95.22	61,565,950
Common Interest Development										
December 2008										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	2	8	1	204	204	435,000	435,000	96.88	435,000
Capitola	Santa Cruz	6	18	1	63	63	337,000	337,000	112.71	337,000
East Santa Cruz County	Santa Cruz	5	25	1	13	13	1,500,000	1,500,000	90.91	1,500,000
Rio Del Mar / Seascape	Santa Cruz	5	15	1	148	148	520,000	520,000	94.55	520,000
San Lorenzo Valley	Santa Cruz	2	5	1	44	44	175,000	175,000	99.49	175,000
Santa Cruz	Santa Cruz	11	64	6	36	36	505,583	490,000	93.13	3,033,500
Scotts Valley	Santa Cruz	4	13	0	0	0	0	0	.0	0
Seacliff	Santa Cruz	0	3	1	237	237	400,000	400,000	94.12	400,000
Soquel	Santa Cruz	0	6	3	86	86	368,666	355,000	98.14	1,106,000
Watsonville	Santa Cruz	19	62	9	39	95	242,777	260,000	97.12	2,185,000
Summary		54	219	24	64	85	403,812	-&nbsp;-	95.17	9,691,500