

Single Family Residential										
November 2014										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	1	11	3	53	298,000	319,000	98.57	894,000	
Aptos	Santa Cruz	4	32	5	24	910,000	791,000	88.13	4,550,000	
Capitola	Santa Cruz	5	16	3	65	752,666	750,000	97.33	2,258,000	
East Santa Cruz County	Santa Cruz	7	58	10	86	1,096,031	482,500	93.92	10,960,315	
Los Gatos Mtns	Santa Clara	8	36	4	75	647,487	617,475	98.11	2,589,950	
Rio Del Mar / Seascapes	Santa Cruz	9	42	7	46	838,142	802,000	98.75	5,867,000	
San Lorenzo Valley	Santa Cruz	22	59	14	69	464,988	455,222	98.79	6,509,844	
Santa Cruz	Santa Cruz	30	104	36	49	851,192	732,000	98.54	30,642,925	
Scotts Valley	Santa Cruz	7	40	15	58	868,369	850,000	95.93	13,025,535	
Seacliff	Santa Cruz	4	12	5	15	970,500	675,000	98.87	4,852,500	
Soquel	Santa Cruz	6	29	6	80	893,716	789,000	98.01	5,362,300	
Watsonville	Santa Cruz	8	26	8	18	409,025	425,350	98.60	3,272,200	
West Santa Cruz County	Santa Cruz	2	12	3	18	695,833	835,000	108.78	2,087,500	
Summary		113	477	119	53	780,437	- -	97.27	92,872,069	
Common Interest Development										
November 2014										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	3	7	1	37	588,000	588,000	100.0	588,000	
Capitola	Santa Cruz	3	10	5	35	470,200	435,000	97.67	2,351,000	
East Santa Cruz County	Santa Cruz	2	10	5	288	559,400	610,000	94.91	2,797,000	
Rio Del Mar / Seascapes	Santa Cruz	2	21	2	118	452,000	452,000	99.91	904,000	
San Lorenzo Valley	Santa Cruz	0	2	1	14	425,000	425,000	106.52	425,000	
Santa Cruz	Santa Cruz	11	31	8	35	490,937	454,250	98.45	3,927,500	
Scotts Valley	Santa Cruz	4	8	2	78	378,500	378,500	99.21	757,000	
Soquel	Santa Cruz	0	1	1	7	405,000	405,000	94.21	405,000	
Watsonville	Santa Cruz	3	12	5	54	266,800	275,000	97.09	1,334,000	
Summary		28	102	30	87	449,616	- -	97.73	13,488,500	