

Single Family Residential									
October 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	5	7	2	4	191,500	191,500	97.21	383,000
Aptos	Santa Cruz	12	47	16	44	535,900	495,555	96.99	8,574,401
Capitola	Santa Cruz	8	18	6	31	1,427,416	537,500	86.87	8,564,500
East Santa Cruz County	Santa Cruz	30	97	20	132	553,915	445,000	97.73	11,078,300
Los Gatos Mtns	Santa Clara	4	33	4	110	787,750	614,500	95.98	3,151,000
Rio Del Mar / Seascapes	Santa Cruz	11	46	12	69	660,583	633,500	99.25	7,927,000
San Lorenzo Valley	Santa Cruz	33	104	38	56	373,034	356,000	97.82	14,175,300
Santa Cruz	Santa Cruz	42	133	37	44	755,882	605,000	94.36	27,967,650
Scotts Valley	Santa Cruz	16	65	21	49	767,500	699,500	96.67	16,117,500
Seacliff	Santa Cruz	4	16	2	64	469,250	469,250	96.95	938,500
Soquel	Santa Cruz	12	47	6	55	653,833	666,500	103.11	3,923,000
Watsonville	Santa Cruz	27	53	16	42	289,118	290,000	99.86	4,625,900
West Santa Cruz County	Santa Cruz	1	12	3	131	609,166	607,500	88.43	1,827,500
Summary		205	678	183	61	597,013	-&nbsp;-	95.88	109,253,551
Common Interest Development									
October 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	10	3	33	423,754	357,762	99.32	1,271,262
Capitola	Santa Cruz	5	26	4	106	301,000	260,000	102.73	1,204,000
East Santa Cruz County	Santa Cruz	3	25	4	255	440,125	509,000	97.43	1,760,500
Rio Del Mar / Seascapes	Santa Cruz	6	34	5	72	485,100	495,000	96.01	2,425,500
San Lorenzo Valley	Santa Cruz	2	4	1	47	219,000	219,000	100.0	219,000
Santa Cruz	Santa Cruz	20	72	16	75	450,287	449,750	97.83	7,204,600
Scotts Valley	Santa Cruz	4	8	4	50	381,000	391,000	97.51	1,524,000
Seacliff	Santa Cruz	1	20	1	7	410,000	410,000	101.23	410,000
Watsonville	Santa Cruz	0	15	2	461	175,500	175,500	111.78	351,000
Summary		42	214	40	107	409,246	-&nbsp;-	98.50	16,369,862