

Single Family Residential									
September 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	3	8	1	11	190,000	190,000	108.57	190,000
Aptos	Santa Cruz	4	30	8	38	678,750	650,500	99.0	5,430,000
Capitola	Santa Cruz	13	21	12	26	851,636	749,373	101.01	10,219,635
East Santa Cruz County	Santa Cruz	19	91	13	35	500,269	371,000	103.18	6,503,500
Los Gatos Mtns	Santa Clara	13	50	5	54	989,200	801,000	94.28	4,946,000
Rio Del Mar / Seascapes	Santa Cruz	11	72	10	51	861,762	847,500	97.57	8,617,625
San Lorenzo Valley	Santa Cruz	39	105	28	50	470,631	468,000	97.72	13,177,675
Santa Cruz	Santa Cruz	57	138	46	36	716,434	670,500	98.78	32,956,000
Scotts Valley	Santa Cruz	24	76	13	61	879,901	805,500	100.88	11,438,725
Seacliff	Santa Cruz	1	11	2	86	692,500	692,500	101.92	1,385,000
Soquel	Santa Cruz	13	26	9	47	736,444	676,000	99.26	6,628,000
Watsonville	Santa Cruz	11	24	10	29	363,467	365,050	99.50	3,634,675
West Santa Cruz County	Santa Cruz	2	11	1	39	656,000	656,000	101.08	656,000
Summary		210	663	158	42	669,511	-&nbsp;-	99.17	105,782,835
Common Interest Development									
September 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	5	6	1	72	382,500	382,500	85.19	382,500
Capitola	Santa Cruz	4	18	5	72	398,520	355,100	100.87	1,992,600
East Santa Cruz County	Santa Cruz	4	26	4	96	358,000	298,500	99.11	1,432,000
Rio Del Mar / Seascapes	Santa Cruz	4	33	5	53	658,100	575,000	96.16	3,290,500
Santa Cruz	Santa Cruz	17	55	21	52	429,238	440,000	100.34	9,014,000
Scotts Valley	Santa Cruz	2	5	5	46	491,936	569,950	103.88	2,459,684
Seacliff	Santa Cruz	2	5	0	0	0	0	.0	0
Soquel	Santa Cruz	4	8	1	12	435,000	435,000	109.30	435,000
Watsonville	Santa Cruz	2	7	2	10	286,550	286,550	98.30	573,101
Summary		44	163	44	55	444,986	-&nbsp;-	99.77	19,579,385