

Single Family Residential									
August 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	3	6	1	8	167,499	167,499	98.53	167,499
Aptos	Santa Cruz	13	34	11	81	674,327	670,000	97.69	7,417,600
Capitola	Santa Cruz	12	25	3	26	1,017,333	907,000	97.57	3,052,000
East Santa Cruz County	Santa Cruz	17	96	17	35	684,529	590,000	98.90	11,637,000
Los Gatos Mtns	Santa Clara	13	44	7	82	492,428	449,000	96.88	3,447,000
Rio Del Mar / Seascapes	Santa Cruz	28	77	16	69	831,542	737,500	97.50	13,304,675
San Lorenzo Valley	Santa Cruz	43	103	39	90	459,017	405,000	99.43	17,901,695
Santa Cruz	Santa Cruz	60	156	46	46	801,659	685,000	99.82	36,876,350
Scotts Valley	Santa Cruz	31	69	16	18	779,625	725,000	100.16	12,474,000
Seacliff	Santa Cruz	4	11	5	45	638,000	620,000	97.64	3,190,000
Soquel	Santa Cruz	11	27	14	55	666,950	627,000	99.51	9,337,312
Watsonville	Santa Cruz	10	28	13	15	371,967	347,000	102.49	4,835,575
West Santa Cruz County	Santa Cruz	3	12	5	60	844,520	765,000	98.13	4,222,600
Summary		248	688	193	55	662,504	- -	99.16	127,863,306
Common Interest Development									
August 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	0	4	1	39	362,800	362,800	95.47	362,800
Capitola	Santa Cruz	7	22	6	42	360,750	315,750	99.84	2,164,500
East Santa Cruz County	Santa Cruz	2	23	2	38	706,500	706,500	99.58	1,413,000
Rio Del Mar / Seascapes	Santa Cruz	10	35	1	6	822,500	822,500	102.88	822,500
San Lorenzo Valley	Santa Cruz	1	3	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	27	60	23	35	433,623	373,000	99.95	9,973,350
Scotts Valley	Santa Cruz	3	7	7	34	466,746	428,000	101.88	3,267,224
Seacliff	Santa Cruz	1	3	4	153	400,398	395,000	103.22	1,601,593
Soquel	Santa Cruz	5	6	4	8	367,662	367,500	103.42	1,470,650
Watsonville	Santa Cruz	4	7	0	0	0	0	.0	0
Summary		60	170	48	43	439,075	- -	100.63	21,075,617