

Single Family Residential									
August 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	2	6	5	43	200,800	199,000	102.66	1,004,000
Aptos	Santa Cruz	16	59	3	53	701,666	715,000	96.69	2,105,000
Capitola	Santa Cruz	7	20	10	130	876,900	782,500	95.65	8,769,000
East of Highway 17	Santa Cruz	0	0	1	66	505,018	505,018	99.02	505,018
East Santa Cruz County	Santa Cruz	24	115	16	110	436,562	392,500	98.43	6,985,000
Los Gatos Mtns	Santa Clara	8	34	9	61	797,092	722,000	97.47	7,173,834
Rio Del Mar / Seascapes	Santa Cruz	16	61	12	87	911,875	731,750	93.79	10,942,500
San Lorenzo Valley	Santa Cruz	39	146	34	52	321,758	312,500	99.87	10,939,790
Santa Cruz	Santa Cruz	50	167	52	47	659,567	616,000	97.90	34,297,500
Scotts Valley	Santa Cruz	20	82	23	39	732,971	690,000	98.06	16,858,350
Seacliff	Santa Cruz	3	18	4	187	945,500	812,000	93.85	3,782,000
Soquel	Santa Cruz	17	46	8	120	638,064	540,000	96.49	5,104,515
Watsonville	Santa Cruz	15	48	18	61	338,355	319,500	99.44	6,090,400
West Santa Cruz County	Santa Cruz	4	20	2	47	584,000	584,000	98.32	1,168,000
Summary		221	822	197	67	587,436	- -	97.44	115,724,907
Common Interest Development									
August 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	5	11	3	11	541,666	550,000	98.84	1,625,000
Capitola	Santa Cruz	4	29	1	25	340,000	340,000	100.03	340,000
East Santa Cruz County	Santa Cruz	9	33	4	240	762,500	842,500	92.90	3,050,000
Rio Del Mar / Seascapes	Santa Cruz	5	41	5	140	473,200	439,000	94.23	2,366,000
San Lorenzo Valley	Santa Cruz	0	5	2	29	199,500	199,500	96.26	399,000
Santa Cruz	Santa Cruz	19	76	13	91	470,076	484,500	98.56	6,111,000
Scotts Valley	Santa Cruz	4	10	3	8	328,577	354,900	101.02	985,731
Seacliff	Santa Cruz	0	20	2	22	455,000	455,000	100.55	910,000
Soquel	Santa Cruz	3	4	10	71	339,100	312,500	101.42	3,391,000
Watsonville	Santa Cruz	6	17	3	20	178,666	129,000	101.71	536,000
Summary		55	246	46	82	428,559	- -	97.88	19,713,731