

Single Family Residential									
August 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	16	5	166	248,400	242,000	96.65	1,242,000
Aptos	Santa Cruz	14	49	5	134	561,400	499,000	98.27	2,807,000
Capitola	Santa Cruz	10	36	6	138	546,500	514,500	99.42	3,279,000
East Santa Cruz County	Santa Cruz	27	118	12	102	578,033	426,000	94.82	6,936,400
Los Gatos Mtns	Santa Clara	10	50	8	110	693,750	797,500	96.51	5,550,000
Rio Del Mar / Seascape	Santa Cruz	17	73	15	87	703,300	650,000	95.01	10,549,500
San Lorenzo Valley	Santa Cruz	33	153	32	103	330,967	310,500	94.98	10,590,947
Santa Cruz	Santa Cruz	59	252	41	57	640,124	575,000	97.27	26,245,103
Scotts Valley	Santa Cruz	18	87	22	119	804,956	700,000	95.09	17,709,045
Seacliff	Santa Cruz	6	18	4	98	522,875	525,750	96.0	2,091,500
Soquel	Santa Cruz	11	55	7	56	594,642	510,000	95.15	4,162,500
Watsonville	Santa Cruz	22	97	12	39	279,408	287,950	98.71	3,352,900
West Santa Cruz County	Santa Cruz	6	25	0	0	0	0	.0	0
Summary		237	1029	169	90	559,265	-&nbsp;-	96.12	94,515,895
Common Interest Development									
August 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	6	0	0	0	0	.0	0
Capitola	Santa Cruz	6	27	4	136	412,500	292,500	97.99	1,650,000
East Santa Cruz County	Santa Cruz	6	31	0	0	0	0	.0	0
Rio Del Mar / Seascape	Santa Cruz	2	47	1	160	775,000	775,000	97.0	775,000
Santa Cruz	Santa Cruz	22	91	8	158	307,987	302,500	95.80	2,463,900
Scotts Valley	Santa Cruz	1	13	4	74	303,722	309,945	96.50	1,214,890
Seacliff	Santa Cruz	2	23	1	152	302,000	302,000	97.73	302,000
Soquel	Santa Cruz	4	21	3	79	344,500	350,000	100.10	1,033,500
Watsonville	Santa Cruz	6	44	4	63	199,875	198,500	97.93	799,500
Summary		50	303	25	116	329,551	-&nbsp;-	97.25	8,238,790