

Single Family Residential									
July 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	6	11	2	73	251,000	251,000	99.82	502,000
Aptos	Santa Cruz	21	44	12	81	802,166	784,500	100.08	9,626,000
Capitola	Santa Cruz	15	26	11	50	1,165,318	1,115,000	96.41	12,818,500
East Santa Cruz County	Santa Cruz	26	80	11	22	636,636	555,000	101.52	7,003,000
Los Gatos Mtns	Santa Clara	23	58	7	70	1,280,000	1,350,000	98.02	8,960,000
Rio Del Mar / Seascapes	Santa Cruz	15	53	17	75	924,007	845,000	98.07	15,708,125
San Lorenzo Valley	Santa Cruz	35	94	33	34	473,645	449,000	100.02	15,630,300
Santa Cruz	Santa Cruz	80	151	41	29	889,574	764,000	98.89	36,472,539
Scotts Valley	Santa Cruz	18	64	26	47	902,594	818,000	99.32	23,467,445
Seacliff	Santa Cruz	2	3	4	112	1,235,000	790,000	86.56	4,940,000
Soquel	Santa Cruz	20	41	10	49	993,600	781,000	98.19	9,936,000
Watsonville	Santa Cruz	13	35	9	64	440,693	460,000	99.46	3,966,240
West Santa Cruz County	Santa Cruz	6	13	7	94	1,036,514	1,128,000	98.57	7,255,600
Summary		280	673	190	49	822,556	-&nbsp;-	98.34	156,285,749
Common Interest Development									
July 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	3	8	3	22	411,000	379,000	98.72	1,233,000
Capitola	Santa Cruz	7	12	5	34	475,600	430,000	99.41	2,378,000
East Santa Cruz County	Santa Cruz	5	20	4	148	600,375	486,250	95.30	2,401,500
Rio Del Mar / Seascapes	Santa Cruz	10	35	6	112	695,250	729,500	98.55	4,171,500
San Lorenzo Valley	Santa Cruz	1	1	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	35	52	26	40	432,428	394,250	100.25	11,243,150
Scotts Valley	Santa Cruz	6	10	4	16	444,250	469,000	100.85	1,777,000
Soquel	Santa Cruz	1	2	3	28	409,666	400,000	99.60	1,229,000
Watsonville	Santa Cruz	5	10	2	295	215,000	215,000	102.38	430,000
Summary		73	150	53	62	469,116	-&nbsp;-	99.35	24,863,150