

Single Family Residential									
March 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	11	4	39	299,375	290,000	98.33	1,197,500
Aptos	Santa Cruz	10	26	4	25	749,500	720,500	99.54	2,998,000
Capitola	Santa Cruz	12	21	6	17	866,166	844,000	99.61	5,197,000
East Santa Cruz County	Santa Cruz	32	59	10	73	773,400	715,000	97.01	7,734,000
Los Gatos Mtns	Santa Clara	17	30	6	47	897,650	720,250	99.75	5,385,900
Rio Del Mar / Seascapes	Santa Cruz	21	56	12	105	759,887	677,500	93.25	9,118,650
San Lorenzo Valley	Santa Cruz	35	78	19	52	410,831	380,000	100.18	7,805,800
Santa Cruz	Santa Cruz	45	94	30	38	686,475	652,500	100.53	20,594,275
Scotts Valley	Santa Cruz	21	45	10	79	787,800	805,000	96.74	7,878,000
Seacliff	Santa Cruz	3	7	2	67	592,500	592,500	103.14	1,185,000
Soquel	Santa Cruz	13	25	3	7	719,666	730,000	102.96	2,159,000
Watsonville	Santa Cruz	12	31	6	34	461,166	445,500	101.14	2,767,000
West Santa Cruz County	Santa Cruz	4	13	1	10	552,000	552,000	99.91	552,000
Summary		229	496	113	52	659,930	-&nbsp;-	98.71	74,572,125
Common Interest Development									
March 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	4	5	2	55	567,500	567,500	99.69	1,135,000
Capitola	Santa Cruz	3	9	2	7	334,500	334,500	100.75	669,000
East Santa Cruz County	Santa Cruz	6	16	3	182	403,333	389,000	96.18	1,210,000
Rio Del Mar / Seascapes	Santa Cruz	8	22	2	118	425,000	425,000	97.70	850,000
San Lorenzo Valley	Santa Cruz	1	2	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	27	42	19	70	459,842	424,500	99.31	8,737,000
Scotts Valley	Santa Cruz	3	5	3	9	417,633	395,000	106.63	1,252,900
Seacliff	Santa Cruz	3	3	0	0	0	0	.0	0
Soquel	Santa Cruz	2	3	2	53	474,500	474,500	98.85	949,000
Watsonville	Santa Cruz	4	9	2	56	292,500	292,500	93.75	585,000
Summary		61	116	35	71	439,654	-&nbsp;-	99.23	15,387,900