

Single Family Residential										
March 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	2	4	2	49	234,850	234,850	101.23	469,700	
Aptos	Santa Cruz	12	36	8	105	838,562	650,000	98.54	6,708,500	
Capitola	Santa Cruz	6	12	8	18	689,062	680,250	103.0	5,512,500	
East of Highway 17	Santa Cruz	2	2	0	0	0	0	.0	0	
East Santa Cruz County	Santa Cruz	22	58	10	49	484,577	410,000	101.63	4,845,777	
Los Gatos Mtns	Santa Clara	14	34	5	14	723,800	799,000	100.78	3,619,000	
Rio Del Mar / Seascape	Santa Cruz	18	44	13	87	845,038	720,000	97.09	10,985,500	
San Lorenzo Valley	Santa Cruz	28	79	33	74	370,954	380,000	99.65	12,241,500	
Santa Cruz	Santa Cruz	59	101	38	49	672,264	646,000	100.12	25,546,040	
Scotts Valley	Santa Cruz	15	43	15	110	830,333	805,000	98.85	12,455,000	
Seacliff	Santa Cruz	5	13	2	11	602,500	602,500	101.70	1,205,000	
Soquel	Santa Cruz	11	22	5	71	719,600	816,000	99.74	3,598,000	
Watsonville	Santa Cruz	15	31	17	65	304,835	290,000	99.33	5,182,200	
West Santa Cruz County	Santa Cruz	3	8	3	30	576,666	555,000	98.91	1,730,000	
Summary		212	487	159	65	591,815	- nbsp;-	99.58	94,098,717	
Common Interest Development										
March 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	0	2	6	83	439,488	442,000	98.84	2,636,929	
Capitola	Santa Cruz	8	14	3	221	395,333	301,000	99.33	1,186,000	
East Santa Cruz County	Santa Cruz	5	19	5	60	515,010	510,000	96.50	2,575,050	
Rio Del Mar / Seascape	Santa Cruz	12	31	2	44	347,500	347,500	97.89	695,000	
San Lorenzo Valley	Santa Cruz	4	4	0	0	0	0	.0	0	
Santa Cruz	Santa Cruz	25	40	20	38	376,734	350,500	103.29	7,534,699	
Scotts Valley	Santa Cruz	4	7	3	8	382,616	370,000	101.42	1,147,850	
Soquel	Santa Cruz	2	4	1	8	475,000	475,000	101.17	475,000	
Watsonville	Santa Cruz	7	12	4	22	193,125	217,750	108.06	772,500	
Summary		67	133	44	55	386,887	- nbsp;-	101.02	17,023,028	