

Our office will be closing at noon on Friday, December 22 and will be closed Monday, December 25. There will be no tour 28.



The Early Bird Gets the Deal!

Santa Cruz County Pro (SCCP) is our certification series consisting of nine specialized classes specific to Santa Cruz County. The series typically costs \$159, but we are offering a \$99 Early Bird special until January 13! Sign up today and become a local PRO! **Read more**



Changes to MyTheo

MyTheo has recently notified the MLS that they have had a change in circumstance and will no

longer offer a free version of the product. Users of MyTheo should receive a message from the MyTheo team today.

Décor Hacks for Stress-Free Holidays

Give or take a Scrooge or two, everybody loves the holidays: Decorating the tree, hanging lights, hanging holly ... all those things! But you know what nobody loves? Taking all those things down. Because, wow, what an unorganized mess.Before you go all Scrooge, get your jolly back with these simple holiday decorating hacks. **Read article**

Real Estate Legal Update

What happens in Sacramento can have a tremendous impact on your ability to do business! Make sure you're up to date! Gov Hutchinson, C.A.R.'s Assistant General Counsel, will update attendees on the latest laws, forms changes and real estate cases from the January 2018 C.A.R. meetings held in Monterey. An excellent and knowledgeable presenter, this is an event not to be missed! Event date is Friday, January 19 at the Seascape Golf Club. <u>Register here</u>

Bay Federal Does Home Loans Apply

Federally Insured by NCUA. Equal Housing Lender.

MLS Inman Benefit Changing

MLSListings was recently notified by Inman Group that the Inman Select news feature they have offered since its inception will double in price beginning in 2018. They decided that the amount of increase would not be an appropriate use of your dues dollars as Inman Select is not used by everyone in the MLSListings community. Beginning February 3, 2018, if you would like to continue to receive Inman Select, you will need to register with Inman directly. <u>Read the full article</u>



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