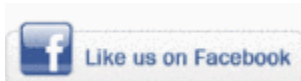


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December 8, 2017



Tis the Season to Share Some Holiday Cheer!

SCCAR cordially invites you to our annual member appreciation and holiday event next Thursday, December 14, 4 - 6 pm at our office. Please join us for holiday festivities, Hors d'oeuvres, wine & soft drinks and some seasonal cheer! Special guest Assemblymember, Mark Stone will be in attendance. [Please RSVP](#) (free).

 Order a Report	 Order a Virtual Tour	
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Investing 101 - Get the Basics!

Learn how to evaluate and make money going from residential to commercial real estate. Investing 101 will cover the basics on uncovering listings in your database, gross rent multiplier, cap rates, deal evaluation and net operating income. Class date is Wednesday, December 13. Instructed by Andy Kay, Sereno Group. [Register here](#)

Winter Warm Up Drive

It's mighty cold outside and our REALTORS Care committee wants to help locals in need with their newly launched "Winter Warm Up Drive"! All it takes is your spare change to help them help others. Donations will benefit local charities who provide warm clothing, food and shelter. Please make donations at our office. Thank you in advance.

SCCAR Holiday & Tour Hours

Our office will be closed Monday, December 25 and Monday, January 1, 2018. There will be no tour December 21 & 28.



New Apple iOS Update & Supra eKey

Apple recently released operating system iOS 11.2 for iPhones and iPads. Supra has completed testing of the new iOS with the eKEY app and are happy to announce there are no issues.

Free MLS Training Dec 15

The Art of the CMA: This class shows how advanced filtering and sorting of data produces well defined market valuations. 1 -2:30 PM [Register](#)

Matrix 201: It's time to learn how to bend Matrix to your will! Build upon the skills learned in the Basic Class. 10 - 11:30 AM [Register](#)



2018 Advertising Rules

New standards in advertising go into effect on January 1, 2018. Learn what California REALTORS need to know. [Read more](#)

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