

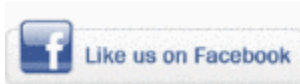
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October 6, 2016

eSCOOP

Santa Cruz County Association of REALTORS® weekly industry news update



SCCAR will be closed Monday, October 10 in observance of Columbus Day. We will re-open Tuesday, October 11 at 8 am.

Risks and Benefits of Teams

Learn the best risk management practices!

Learn about the best risk management practices for teams with topics that include compensation – does your team have employees? – legal risks and benefits, team names and advertising. Instructed by Suzanne Yost, C.A.R. Director and Attorney. Class date is Tuesday, October 18, 1 - 2:30 pm and is \$25 for SCCAR members.

Register today!



GeoDisclosure Order a report

Order a virtual tour tourfactory

Tickets on Sale for 'A Taste of Santa Cruz'!

The culinary extravaganza fundraiser of the year is set for Thursday, November 10, 2016 at the Cocoman Grove. Tickets are \$40 in advance (\$50 at the door) - good idea to get them early! Pick yours up online at www.atosc.com or at our office (2525 Main St., Soquel). Event tickets also make awesome client gifts!

What You Don't Know About the Listing Contract can Hurt You!

How well do you know the listing contract? If you paused answering that question then this class is for you! This course will answer these questions and much more! Did you know you can get paid if the escrow doesn't close?, you can get paid even if an offer is received and accepted after your listing has expired?, that offers you receive are not confidential?. Class date is Friday, October 1, 9 am – 12 pm and is \$15 for SCCAR members. Register here.



Health Insurance Open Enrollment

Kaiser's Annual "Open Enrollment" period from October 1, 2016 to October 31, 2016 enables new subscribers to sign up and current subscribers to change their plan selection! Choose from 13 grandfathered Kaiser HMO Plans and 9 Affordable Care Act (ACA) compliant Kaiser HMO Plans. Go to: www.benefitsstore.com or call 800-446-2663.

Tour Meeting Halloween Contest Schedule

Thursday, October 20 – Prizes for best Halloween themed garb!

Thursday, October 27 – Prizes for best Halloween costume!

Pending Home Sales Retreat in August

Pending home sales cooled in August for the third time in four months and to their lowest level since January, according to NAR. [Read more](#)

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