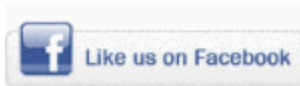


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September 20, 2017



Learn Listing Strategies at Oasis Tasting Room...Tomorrow!

Getting the listing is more than just having a great listing presentation. It includes all of the preparation leading up to the appointment and how you differentiate yourself from your competitors. Learn from two of the best, Robert Aldana, Keller Williams Realty and Brandi Jones, David Lyng RE and WCR President at our next [MREP](#) event on Thursday, September 21 at Oasis Tasting Room, 5 - 7:30 PM. [Make your free reservation here!](#)

 Order a Report	 Order a Virtual Tour	
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Wood Stove Changeout Funds Available

Good news for your San Lorenzo Valley clients! With the help of the SCCAR Local Government Relations Committee, who worked with elected officials, homeowners in San Lorenzo Valley can apply to save up to \$2,500 to replace their old wood stove or fireplace. Supervisor Bruce McPherson was able to find grant funds that would be made available for all homes in the SLV area. [Read more](#)

Bay Federal Does Home Loans

Federally Insured by NCUA. Equal Housing Lender.

Apply Today!

New MLS App!

MLSListings is proud to introduce MLS-Touch, a new mobile app that allows you to take the MLS with you into the field. It's like having a user-friendly version of Matrix with built-in client communication features in your pocket. MLS-Touch is packed with the features you've been asking for all in one app! Available on Google Play & App Store – free! [Find training options and more details here](#)

Learn the Science of Santa Cruz

The 7th in our SCCP series will discuss the main areas in the County of biological sensitivity, species protection, and protected species; “work-around” solutions when developing sites with animal or plant protection; earthquakes, faulting and landslides. Class can be taken independently of series and will be held Friday, September 22, 9:30 am. [Read more](#)

REALTOR® Safety Month: Awareness & Protection Tips

REALTORS® should review safety tips because they face more on-the-job risks than many other business professionals. REALTORS® are at risk when they show homes to strangers or meet them at open houses, and even when they put themselves out on the internet and on social media. Attackers look for unsuspecting, vulnerable targets, so prevention is the best self-defense. If you act like a victim, you could be one. [Read more](#)



Continuing Education for MLO's

SCCAR is hosting a Duane Gomer MLO continuing education class on Wednesday, September 27, 8 am - 4 pm. This course satisfies requirements for DBO and CalBRE students. Live class, no 8 hours on the computer! [Register through Duane Gomer](#)

Join Us for Brats N' Beer...and More Beer!

Join us for our annual Oktoberfest Celebration on Thursday, October 5, 4 - 6 pm. Festivities include men's and women's stein holding contest, best stein award (show off your favorite stein!), count the pretzels, tasty brats, live music from "Green Room Sound"....and did we mention beer? Tickets are only \$5! [Register here](#)

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