

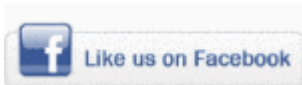
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August 3, 2016

eSCOOP

Santa Cruz County Association of REALTORS® weekly industry news update




PRESIDENTIAL LUNCHEON
 featuring C.A.R. President, *Pat "Ziggy" Zicarelli*
Monday, September 19, 2016
Tickets are going quick, get yours today!



Risk Management Seminar This Friday!

Sign up early for special pricing

Electronic signatures, wire fraud, visual inspections – are you sure you know it all? Join us this Friday, August 5 as instructor, Suzanne Yost (REALTOR®, C.A.R. & NAR Director and Attorney) teaches you about these topics and more from a risk management perspective. Course price for members in advance is \$25. [Read more](#)



Learn About City & County Schools

The sixth class in our Santa Cruz County Pro (SCCP) series will provide in depth information on: district outlook for the next 10 to 15 years, inter-district transfers, charter schools with emphasis, APT scoring explained and charter schools, district boundaries, school resources. Course date is Friday, August 26. [Read more](#)

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Save the date! Mark your calendars for October 7th when Leslie Appleton-Young, Vice President and Chief Economist at C.A.R. will be at SCCAR!

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CFPB affirmed the Regulation P exception by including the following language in the recent TRID proposed rulemaking: "Based on its understanding of the real estate settlement process, the Bureau understands that it is usual, appropriate, and accepted for creditors and settlement agents to provide the combined or separate Closing Disclosure as a confirmation, statement, or other record of the transaction, to consumers, sellers, and their agents, or information on the status or value of the financial service or financial product to their customers or their customers' agents or brokers." [Read more](#)



Swing Into Action for Charity!

Ole! Join us at SCCAR's annual charity golf tournament! Sign up your foursome to enjoy a full day of golf at DeLaveaga Golf Course on September 16, 2016. Ticket price includes 18 holes of golf, cart, awards BBQ and raffle. Prizes will be awarded for best themed hole and attire! Contests also include, longest drive, closest to the pin – women and men and putting contest. [Read more](#)



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Who's Your REALTOR? Expo

California's full-scale event geared exclusively toward real estate professionals. This three-day event, held Sept. 27-29, features cutting edge tech ideas during Tech Tuesday, over 200 exhibitor booths and 30+ sessions featuring quality presenters. [Read more](#)



Business Planning Workshop

Instructed by Keith Holtaway, award winning business consultant and Pizza My Heart cofounder, this workshop will teach you the One Page Business Plan and the 90 Day Sales Plan. Workshop date is September 14, 2016, 9:30 - 10:30 am. Member price is \$10. [Read more](#)



Health Screenings 20% Off!

Precision Ultrasound will be at SCCAR Wed., August 24 offering preventative health screenings. Screenings can help prevent stroke, heart attack, osteoporosis and more. Take advantage of these convenient and low-cost health screenings. Packages take about an hour or less and your results are given immediately. Special discount: 20% off all packages!! [Read more](#)