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July 22, 2015



Santa Cruz County Association of REALTORS® weekly industry news update



Residential Purchase Agreement Training

Learn about the changes that were made to the C.A.R. RPA form last November on Monday, August 3. Instructed by Larry Spiteri, C.A.R. Standard Forms Advisory Committee Chair. Limited Seating - Sign up Today!



Locate Your Next Listing Opportunity

Did you know Matrix can help you locate your next listing opportunity? Learn to identify homeowners in the "sweet spot" who own the homes that buyers are seeking in Listing Locator. This free class is scheduled for Monday, July 27, 1- 2:30 pm. Read more











It's About Working with Investors

SCCAR's Real Estate Investment Workshop will teach you how to analyze real estate held as an investment - single family, condo's, land, commercial - any real estate. You'll learn what really is a good deal, what's not and why. Course date July 30 & 31. Learn

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more



Blood Drive

The American Red Cross bus is coming to SCCAR on August 28!
Blood is especially needed this time of year. Please schedule your donation today by visiting <u>redcrossblood.org</u> and entering
Sponsor Code: SCCAR or by calling 1-800 RED CROSS (1-800-733-2767) Read more



Charity "Carnaval" Golf Tournament

Par-tee "Carnaval" style at SCCAR's annual charity golf tournament on August 21 at the DeLaveaga Golf Course. Ticket price includes 18 holes of golf, cart, lunch and award dinner! Lots of contests to win great prizes! Sign up your foursome today! Read more



Health Screenings at SCCAR

Reduce your chances of heart attack, stroke, osteoporosis and more with hospital proven ultrasound health assessments. Screenings are by appt. on August 5 and are offered to members and their families. Buy any 2 packages and get 50% off the second one!. Read More

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