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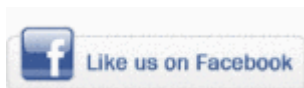
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SCCAR will be closed Thursday, July 4 & Friday, July 5. There will be no tour Thursday, July 4. We will reopen Monday, July 8 at 8am. Happy Independence Day!



June 26, 2019



Discover the Top Traits to be a Successful REALTOR!

Join MREP for nosh and brews as we collaborate to identify key characteristics of top producers and discuss the lessons we wish our brokers had taught us earlier!

Event date: Thursday, June 27, 4 pm @ East End Gastropub. [RSVP today!](#)

Learn what Affordable Housing Programs are Available

Find out June 28 where you will learn all about affordable housing & first time home buyer programs in our County! This is an SCCP class that can be taken independent of the series and will discuss: programs currently available, how to get qualified, what programs work together and different lending guidelines for mobile home parks. Class date: Friday, June 28, 9:30 am.

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the independent contractor status in real estate. These lawyers are attempting to instigate groundless litigation and creating a false impression that just following the licensing law – such as required supervision and salespersons only working for one broker – creates an employment status. [Read more](#)

Lender and REALTOR Listening Session

The City of Watsonville, Community Development Department, Housing Division, will be hosting Lender and REALTOR listening sessions on Friday, June 28 & Wednesday, July 17 in the Community Room (275 Main Street, Top Floor, Watsonville, CA 95076). The sessions will serve as an opportunity for our Housing team to hear from our local housing industry professionals and help inform our housing program improvements in the future. For information, call the Housing Division at (831) 768-3080.



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New Tax Laws: Be Prepared for 2019!

Learn how the new tax law will affect sellers, buyers & investors and what the 199A-Qualified Business Income Deduction is and how it works. Class date: Monday, July 15 at 9:30 am [Read more](#)

8 Things New Users Should Know About RPR

These eight straightforward “how-to’s” cover everything from simple searches, to gathering data on schools and neighborhoods, mapping, and our ever-popular RPR reports. Each article includes a breakdown of what you can expect from RPR and how to easily incorporate RPR tools and features into your everyday business operations. [Read more](#)



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