



THE SCCAR eSCOOP

March 26, 2014



How to Get Two Transactions Out of One Deal

Learn how to use the FHA - HECM to buy a different home, thereby creating a listing and a purchase! Also, how to downsize and purchase with a reverse mortgage and understand reverse mortgage options.

[Read more](#)

Disclose! Disclose! Disclose!

Learn how to keep yourself and your clients out of jail in Guy Berry's risk management seminar on Friday, April 11 from 9 am - 12 pm. Some of the topics include why poor disclosure is the #1 cause of litigation, what "full" disclosure is and what it is not and much more.

[Read more](#)

Opportunity to Help Local Seniors

RSVP is our annual one day community outreach program whose success depends entirely on volunteer efforts. This year we have 48 seniors who need simple household and yard work tasks completed. Your time is rewarded with genuine appreciation and gratitude from the people we assist. Please submit an [application](#) by March 31, 2014.

[Read more](#)

Member Benefits Program

In This Issue

[Reverse Mortgage Training Keep You & Your Clients out of Jail](#)
[Opportunity to Help Local Seniors](#)
[Member Benefits Programs](#)
[Coffee with the President](#)
[XP Support Ends in April](#)
[New Negotiation Class](#)

Quick Links

www.mysccar.org

[Events & Education Calendar](#)

[Thursday Tour Marketing Meetings](#)

[Advertise in the eScoop](#)



2014 Corporate Sponsor



The REALTOR BENEFITS® PROGRAM is your official member benefits resource, bringing you discounts and special offers on products and services just for REALTORS®. From office supplies to health and dental insurance to travel, find out what discounts you can use! Print and share the [catalog](#) with your office.

[Read more](#)

GeoDisclosure
Real Estate Disclosure Reports

SECURITY  LENDING
Specializing in Reverse Mortgages

 **tourfactory**™
Your 24/7 Online Open House

Coffee With the President

Join SCCAR President, Frank O. May for 'Coffee with the President' on Wednesday, April 9 from 9 - 10 am. Frank and one of our esteemed past presidents will be talking about what is happening in our business. Coffee and tea will be provided. RSVP [online](#) or by calling 831-464-2000.

[Read more](#)

XP Support Ends in April

As of April 8, 2014, Microsoft will no longer provide technical assistance for Windows XP and Office 2003, including automatic updates that help protect PCs.

[Read more](#)

New Negotiation Class

The Advanced Negotiation for REALTORS® course from C.A.R. Education begins where the Negotiation Basics for REALTORS® course leaves off. This course prepares you for any negotiation that you may encounter.

[Read more](#)

Santa Cruz County Association of REALTORS® | contact@mysccar.org |
<http://www.mysccar.org>
2525 Main Street, Soquel, CA 95073
p: 831-464-2000 | f: 831-464-2881
Office Hours: 8 am - 4:30 pm

Copyright © 2013. All Rights Reserved.

[Forward this email](#)

 SafeUnsubscribe®

Trusted Email from
Constant Contact
Try it FREE today.

This email was sent to contact@mysccar.org by contact@mysccar.org |

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Santa Cruz County Association of REALTORS | 2525 Main Street | Soquel | CA | 95073